

Why Lease?



DFS' leasing services has many benefits for schools of all sizes. We can design and implement leasing programs of any scale and customize financing to fit your IT budget and school's technology goals. Other tangible benefits include:

Cash Flow

Leasing through DFS helps schools acquire all the technology they need without a large upfront expenditure. At the same time, your school is getting the latest technology - and that can enhance learning and help boost productivity

Technology Road Mapping

The nature of leasing demands a proactive approach to information technology life cycle management. As a result, the more attention paid to a company's IT future can only increase an organization's efficiency, productivity and profitability in the long term. DFS not only offers competitive lease terms, but because of the relationship with Dell Computer Corporation, we can also match lease terms to your technology lifecycle - not just your customer needs.

Pay for What You Use

Leasing helps ensure that you pay only for the use of hardware during the time that best represents that system's peak technological value. And in the end, that value is generally much less than the total purchase price of the system. It simply makes sense.

Obsolete Technology? Not Anymore

Leasing offers the flexibility to upgrade or take advantage of newer technology during the term of the lease and helps you avoid the possibility of accounting book losses due to obsolete equipment. It also removes the risk of ownership, liability and costs usually associated with issues of asset disposal and/or re-marketing - saving your company time and money.

DFS' direct relationship with Dell sets us apart from other technology lessors, making DFS the most advantageous choice for flexible-financing programs that cover nearly any system, software or service offered by Dell. As a leader in the leasing, financing, disposition, and recovery of technology systems, we can provide you with a single point of contact and direct accountability for your technology needs.